



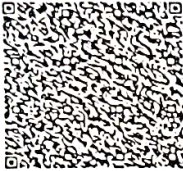
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DDO Code : 27002308001 O/o IG II
Unique Doc. Reference : SUBIN-APAPCSCEG0702750093170800W
Purchased by : Dr D V Rama Murthy Son of D R K Sangamoswara Rao
Description of Document : Article 6(C) Agreement In any other case
Property Description : MEMORANDUM OF UNDERSTANDING (MOU)
Consideration Price (Rs.) : 0
(Zero)
First Party : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Second Party : Not Applicable
Paid By : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Stamp Duty Amount(Rs.) : 100
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Memorandum of Understanding (MoU)

This Memorandum of Understanding (MOU) is entered into and executed on this **10th February 2024**, Visakhapatnam, BY AND BETWEEN **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)**, Vizianagaram, represented by its Principal, having its office at Vizianagaram, Andhra Pradesh, which expression shall, where the context so admits, be deemed to include its successors, executors, and administrators of the ONE PART

AND

Bharat Sanchar Nigam Ltd. (hereinafter referred to as the "BSNL") a company registered under the Companies Act, 1956, through its General Manager, Visakhapatnam Telecom District, having office at 1st Floor, BSNL Bhavan, Dabagardens, Visakhapatnam, PIN: 530 020 (which expression, unless it be repugnant to the context or meaning thereof, shall be deemed to mean and include their executors, administrators, and assigns), party of the SECOND PART.

Statutory Alert:

- 1 The authenticity of this Stamp certificate should be verified at 'www.shcisstamp.com' or using e-Stamp Mobile App of Stock Holding
- 2 The onus of checking the legitimacy is on the users of the certificate
- 3 In case of any discrepancy please inform the Competent Authority.

Satya Institute of Technology
and Management
Vizianagaram-535002 (A.P.)

Principal
Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002

WHEREAS, **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** has initiated to provide competency-based employability enhancement skills for Engineering courses as approved / Recognized by appropriate Government Authority & WHEREAS BSNL Training Point in Visakhapatnam Telecom District is required to perform the role and function of providing hands-on skill training to **Technical students from B. Tech. Students in ECE, CSE, IT and all its related areas and Management students from BBA / MBA** WHEREAS the First Party has to nominate the number of students for the various programs offered by BSNL-TP and WHEREAS the Second Party has expressed its keen interest and desire to be a key partner in the execution of this program in terms of the objectives of the scheme and policy as highlighted and specified in the said program and particularly in view of the desire and interest of BSNL to join and partner with **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** in providing competency-based skills through its training Point in Visakhapatnam.

About SITAM:

SITAM was established in the year 2011 to promote the Spirit of Technology in and around Vizianagaram. All departments are charged with the responsibility of training scientific manpower in various frontline areas of importance for the Indian nation and Global Needs. SITAM also contributes to the rapidly growing technological knowledge and professional excellence in science and technology by undertaking industrial and applied research projects. SITAM initiated programs of Vocational courses in Electrical Equipment Maintenance, Automotive Servicing, Mobile Communications, and Refrigeration Air Conditioning along with BBA, MBA, BCA, and MCA. With many feathers in its cap, such as NAAC accreditation, Permanent Affiliation from JNTUK, and IIC (Institute Innovation Cell) from the Union Ministry of Education, SITAM is soaring to new heights in the field of education and research. SITAM is determined to produce efficient and impeccable technological professionals to cater to society's technology needs and effectively shoulder the ever-changing business responsibilities at national and international levels.

Both parties have held discussions and agreed to collaborate to conduct training under this MOU and in GENERAL for Engineering Courses. BSNL will impart the requisite training and award credits for the training conducted on its own to the registered students. THEREFORE, both the parties hereby agree that the Training Point at Visakhapatnam of



BSNL, as approved and recognized by BSNL and **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** from time to time, shall be known as an act / perform the role of "Training Providers" In GENERAL for Engineering Courses initiated by **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** on the following terms and conditions:

1. That BSNL agrees that Training Point in Visakhapatnam, set up by BSNL and hereinafter to be referred to as "BSNL-TP, shall act and perform the role of Training Provider to provide hands-on skill training in specific sectors such as Telecommunications and Management courses and all its related areas.
2. That BSNL agrees and undertakes that its "BSNL-TP" conduct skill training in specific sector such as Telecommunications and Management courses and all its related areas and shall perform the following functions:
 - a) Announce the schedule of skill training modules for the calendar year.
 - b) Register students for the modules and upload them on the BSNL website.
 - c) Conduct the skill modular training.
 - d) Conduct examination / evaluate the student, award the grade indicating completion of Training and upload the same on the BSNL website.
 - e) The BSNL-TP recognized and approved by BSNL may register students as provided by the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)**
3. The BSNL-TP, as specified in the Memorandum of Understanding, may take flexible training timing and schedule in consultation with **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)**.
4. The BSNL-TP shall announce and inform through its website the schedule of the Skill Modules it plans to offer in the academic year concerned for the information of the prospective students, and it shall accept the students as provided by **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)**.
5. The BSNL-TP shall be entitled to the fees as mentioned below.
6. Priority should be given to BSNL to send students for Internship, Project, and Certified courses in Engineering and Management streams during the MOU period.
7. Interested students shall be encouraged to take Internship, Project, and Certified courses in Engineering and Management streams during the MOU period.

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8. The BSNL-TP will conduct appropriate training sessions as per the following pedagogy.
- a) These various programs on different topics under this project will focus on practical hands-on training in the field/practical supplemented with structured academic content that shall be provided online and may be supplemented with appropriate theory sessions to the students of **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** in Technical streams.
 - b) Practical sessions shall be held in flex mode, which shall expose the students to various Telecom equipment in terms of their operations.
 - c) Academic content shall focus on the various operational procedures/facets of the Telecom equipment/technologies present in the BSNL network related to the practical sessions in an attempt to provide the student with high-end equipment handling practical skills *as opposed to rote learning*.

d) Academic Structure of Programs:

i) BSNL Certified Courses for Engineering Stream:

The complete spectrum of Telecom practical skill learning shall be divided into seven modules. The duration of the skill part of the program in BSNL set-ups/training Points shall be incorporated into three academic semesters of conventional engineering education B. Tech. (ECE, CSE and IT) starting with 5th semester.

ii) INTERNSHIP / Project: The duration will be 4/6/8n weeks as per the College requirement.

iii) Online Certificate Program (8 weeks):

This program is offered mainly on telecom-related topics:

Broadband Technology, Digital Switching Systems, Digital Transmission Systems, IP Networking and Cyber Security, Mobile Communications (2G/3G/5G), Optical Fiber Technology, and Telecom Support Infrastructure.

iv) Seminar: One session

v) Industrial visit: One Field visit at free of cost.

vi) Guest Lectures: Support to deliver Guest lectures from Field experts will be delivered to the students of **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** as per the affiliated University Guidelines on the Latest Technology trends and in-house requirements.



However, the new courses will be designed in accordance with the requirement/demand from the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** administration and with both parties' mutual concerns accordingly.

f) The online content/theory sessions shall support material (soft copy) for the practical sessions in terms of descriptions and explanations obtained from our equipment manuals. Normally, it does not address theoretical concepts students learn as part of communication engineering.


g) In addition to that, an overview of improvement of communication skills, soft skills and preparation of curriculum vita, etc., will be imparted as an additional advantage.

h) **FORCE MAJEURE:**

If at any time, during the continuation of this Memorandum of Understanding, the performance in whole or in part by the other party of any obligation under this is prevented or delayed by reasons of war, hostility, acts of public enemy, civic commotion, sabotage, act of state or direction from statutory authority, explosion, epidemic, quarantine restriction, strikes and lock-outs, fire, floods, natural calamities or any act of God (hereinafter referred to as event), provided notice of happenings of any such events is given by the effected party to the other within 7 calendar days from the date of occurrence thereof, neither party shall, by reasons of such events be entitled to terminate the Memorandum of Understanding, nor shall other party have any such claims for damages against the other in respect of such non - performance or delay in performance. Provided service under the MOU shall be resumed as soon as practicable after such event comes to an end or ceases to exist. The decision of BSNL as to whether service may be so resumed (at the time frame within which the service may be resumed) shall be final and conclusive. However, the Force Majeure events noted above will not in anywhere cause extension in the period of the MOU.

i) **Dispute resolution and arbitration:**

In case of dispute, there shall be an arbitration committee comprising of representative/s nominated by the Board of Management, **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)**, Vizianagaram and representative/s nominated by Head of Visakhapatnam BSNL telecom district, Visakhapatnam. The decision of the arbitration committee shall be binding on both parties.


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a. The Memorandum of Understanding shall be subject to exclusive jurisdiction of courts at Visakhapatnam only.

j) Arbitration Clause:

Except as otherwise provided elsewhere in the contract, in the event of any disputes, controversy, or differences arising out of or relating to this MOU, or the breach, termination or invalidity thereof between the parties, such party or parties shall make a request to the other party or parties to amicably settle such differences or disputes and parties shall thereupon make every effort to settle the same amicably within a period of 60 (sixty) days from the date of making of such request.

Where parties are unable to settle the disputes through conciliation, the same shall be referred to the authority in BSNL (GMTD Visakhapatnam) for referral of such disputes to a sole arbitrator (chosen from the name(s) provided by BSNL), to be mutually decided by the parties, as per the provisions of the Arbitration and Conciliation Act, 1996, any amendment thereof, and any notification issued or rules made there under from time to time.

The venue of the arbitration proceeding shall be Visakhapatnam.

1. Duration of the Program: 8 weeks after graduation and 12 weeks for currently enrolled students. The training may be spaced between the 5th, 6th, and 7th semesters, covering all seven certificate programs for the currently enrolled students. (35 practical sessions + 10 field visits) ; the distribution of which may be decided in consultation with the technical campus.

The fee will be decided in accordance with the mutual consent and as per the industrial requirement.

2. PAYMENT TERMS:

- a) For BSNL-certified courses, internships, and project training, the fees will be paid directly to BSNL by the student.
- b) For On-Campus training fee will be paid directly by the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** to BSNL Visakhapatnam in the form of NEFT to AO (Cash) O/o BSNL Visakhapatnam before ten days.
- c) Amount paid/deposited cannot be refunded under any circumstances.

d) On-campus trainings:

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM) will arrange accommodations to conduct training classes on the SATYA INSTITUTE OF TECHNOLOGY



AND MANAGEMENT (SITAM) premises, and Practicals will be conducted on the BSNL premises. Transportation charges to the BSNL Experts must be paid by the SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM) itself, provided the BSNL agrees to conduct classes on the college premises.

3. Relevant Documents

A Comprehensive training report (Attendance / Evaluation, etc.) shall be furnished by BSNL TP, Visakhapatnam, to SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM).

4. Process Methodology

- a. SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM) may inspect the training programs randomly by authorized persons and binding on BSNL TP, Visakhapatnam, to extend all support to SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM), Visakhapatnam.
- b. BSNL TP, Visakhapatnam, will rectify any shortcomings observed during the visit on an immediate basis.

A summary of all programs that shall be delivered under this Memorandum of Understanding is as per schedule II.

5. The BSNL TP will evaluate the students for the Training Skills and award grades, and such grade sheets will be submitted to the SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM).


6. The BSNL - TP shall maintain a record of the registered students and certificates issued and upload the same on the BSNL web portal.

7. **No Confidentiality:** There shall not be any confidentiality of any information disclosed by either party to each other, either in operationalizing this Memorandum of Understanding or for the purposes of implementing this Memorandum of Understanding. The information sought under the Right to Information Act or otherwise by any student shall be promptly made available.

8. The BSNL agrees and undertakes that the BSNL - TP as recognized and approved by SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM), shall act as a Training Provider in terms of the Memorandum of Understanding signed by them with the SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM) and the Memorandum of Understanding to be signed between the SATYA INSTITUTE OF


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TECHNOLOGY AND MANAGEMENT (SITAM) and the Training Provider shall provide the details regarding the schedule of operation, In order to protect the interest of students and all concerned stakeholders.

9. The BSNL shall participate, operate, and execute the scheme strictly in accordance with the scheme in GENERAL for Technical Courses Initiated by the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** and shall not indulge in any violation of the scheme.

10. Both the parties shall indemnify and keep the other party indemnified and harmless against any and all claims, actions, and proceedings by a third party (including all costs, expenses, damages/losses) arising out of or in connection with this MOU due to breach of any provisions of this MOU by such party or as a result of any act of negligence/omission or commission on part of such party and/or its employees, agents etc.

11. The present Memorandum of Understanding can be terminated by the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** /BSNL by giving a notice of one month to BSNL/**SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** without assigning any reason in this regard and the **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)** /BSNL shall have no claim against each and its officials on account of termination of such Memorandum of Understanding. However, the responsibilities and duties of both parties in respect of the common students already registered shall not end with the termination of the Memorandum of Understanding, and these will remain valid in totality until the completion of the evaluation of the already registered students and reporting of their results by both parties.

12. Effective Date:

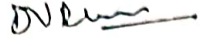
This Memorandum of Understanding is effective from the date signed by both parties and will be valid for a period of **FIVE** years until determined, suspended, or terminated earlier.

13. The BSNL Visakhapatnam Training point is already registered in the **AICTE** portal with Corporate Reference ID: **CORPORATE 611b7197719441629188503**.




IN WITNESS WHEREOF, the parties hereto, each acting under due and proper authority, have executed this mutually binding Memorandum of Understanding as of the date first written above.

**For SATYA INSTITUTE OF TECHNOLOGY
AND MANAGEMENT (SITAM)**

Signed : 
Name : **Dr.D.V.Rama Murthy**
Principal
Title : Satya Institute of Technology and
Management (SITAM)
Gajularega, Vizianagaram

Date : 10-02-2024


1) Witnessed by

Signature : 
Name : **Dr T.D.V.A. Narasu**
Date : 10-02-2024

2) Witnessed by

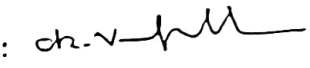
Signature :
Name :
Date :

For BSNL

Signed : 
Name : **उप महा प्रबंधक (ई.टी. & टी. एल.)**
Deputy General Manager (EB&TX)
म.प्र. द.जि.का. / O/o GMTD
भा.सं.नि.ली. / B.S.N.L.
डाबगर्डन / Dabagardens
Title : विशाखपटनम / Visakhapatnam

Date : 10/02/24


1) Witnessed by

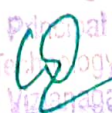
Signature : 
Name : **CH. VARA PRASAD**
Date : 10/02/2024

2) Witnessed by

Signature :
Name :
Date :




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Vizianagaram-535002 (A.P)


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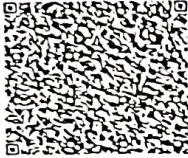
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DDO Code : 27002308001 O/o IG II
Unique Doc. Reference : SUBIN-APAPCSCEG0749057921808367V
Purchased by : Dr D V Rama Murthy Son of D R K Sangameswari Rao
Description of Document : Article 0 Not Mentioned
Property Description : Memorandum of Understanding (MOU)
Consideration Price (Rs.) : 0
(Zero)
First Party : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Second Party : Not Applicable
Paid By (For Whom) : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Stamp Duty Amount(Rs.) : 100
(One Hundred only)



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MEMORANDUM OF UNDERSTANDING (MoU)

For Implementation of skill development programs on Infosys Springboard to all the stakeholders)

BETWEEN

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM),
GAJULAREGA, VIZIANAGARAM, ANDHRA PRADESH 535002, INDIA

&

CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of Understanding (MoU) was entered on 26th September 2023 between Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh-535002, India, hereinafter referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India, hereinafter referred to as the "Second Party".

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Statutory Alert:

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Background:

- 1) Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India, is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from the private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.
- 3) Infosys Springboard provides a curriculum-rich online platform that delivers corporate-grade learning experiences on any device, with closer educator-learner collaboration for students from Class VI to College and even working professionals. The program aims to accelerate digital reskilling for participating learners, allowing them to assess themselves and be certified through examinations.

Objective:

The First Party and the Second Party mutually agree to collaborate to implement skill development programs on the Infosys Springboard LMS (Programs offered like-wise English Stokes by British Council, Young Professional Certification series by Infosys, selective content from Coursesa, etc.) at Satya Institute of Technology And Management (SITAM), Vizianagaram.

Scope of Collaboration:

- 1) Satya Institute of Technology And Management (SITAM), Vizianagaram, shall ensure that all students and staff enroll for skill development programs on Infosys Springboard LMS at their campus.
- 2) The CSC Academy shall provide the facility to enroll all students and staff of the first party to the skill development programs on Infosys Springboard through CSC Academy on a minimal payment of Rs. 15%/- for each enrolment.

The outcome of Collaboration:

- 1) Create an ecosystem to enhance to digital skill quotient of Students and faculty of educational institutions.
- 2) Increase the Employability quotient of Students.
- 3) Align and bridge the gaps between industry's needs and academia.


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Principal
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Responsibilities:

- 1) Satya Institute of Technology And Management (SITAM), Vizianagaram, shall avail all the students and staff to register to the Infosys Springboard LMS through the CSC Academy portal.
- 2) Satya Institute of Technology And Management (SITAM), Vizianagaram, shall provide the necessary support for the registration process of Infosys Springboard LMS.
- 3) The CSC Academy shall register all the students and staff provided by Satya Institute of Technology And Management (SITAM), Vizianagaram.
- 4) The CSC Academy shall ensure that the registration and enrollment for at least any of a course availed on Infosys Springboard to all the students and staff is provided by the Satya Institute of Technology And Management (SITAM), Vizianagaram.
- 5) The CSC Academy shall offer free registration for Infosys Springboard LMS to teaching Staff at the rate one member for every 50 students enrolled at Satya Institute of Technology And Management (SITAM), Vizianagaram

Payment Terms and Conditions


This Memorandum of Understanding (MOU) outlines the payment terms and conditions agreed upon between Satya Institute of Technology And Management (SITAM), Vizianagaram, and CSC Academy for the provision of services related to the registration of Infosys Springboard. Both parties hereby acknowledge and agree to the following terms:

The total payment for the registration process of Infosys Springboard provided by CSC Academy is Rs. 158/- per enrollment.

- a) **Completion of Payment:** 100% of the total amount shall be paid by Satya Institute of Technology And Management (SITAM), Vizianagaram, within 7 days to CSC Academy upon successful completion of the onboarding process of Infosys Springboard LMS as outlined in the scope of Collaboration.
- b) **Invoice Submission:** CSC Academy shall provide an invoice for the payment upon successful completion of the registration process of Infosys Springboard LMS.


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Principal
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Gajularega, Vizianagaram

Terms and Conditions:

- 1) The collaboration period shall commence on 26.09.2023 and it will be effective for three years, which can be extended based on mutual consent and subject to availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) This collaboration is subject to the availability of resources and compliance with both Infosys and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

Governing Law and Jurisdiction

This MoU shall be governed by and construed in accordance with the laws of the Government of India. Any disputes arising in connection with this MoU shall be subject to the exclusive jurisdiction of the courts in New Delhi.

This MoU will become effective from the date of execution, as mentioned above.

For Satya Institute of Technology And
Management (SITAM)

For CSC Academy

Dr. D V Ramamurthy
2023/9/26

Dr. D V Ramamurthy
Designation: Principal
Date: 26.09.2023
Principal
Satya Institute Technology and Management
Vizianagaram

Y. Ramchandra Rao
Y. Ramchandra Rao

Designation: VLE
Date: 26.09.2023



Witnessed by:

Dr. T.D.V.A Naidu

Name: Dr.T.D.V.A Naidu
Designation: Vice Principal (Admin), SITAM
Date: 26.09.2023

Witnessed by:

P. Sowjanya

Name: P Sowjanya
Designation: Operations Executives
Date: 26.09.2023



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Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002



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Collegedunia Web Pvt. Ltd.
CIN No. - U30103DL2013PTC252063
418-419, Fourth Floor, AIHP Signature Tower,
Udyog Vihar Phase IV, Gurugram-122015

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereafter referred to as MoU) is made and entered into this day of 17th May 2024. (Hereinafter referred to as "Effective Date") at Vizianagaram by and among.

BY AND BETWEEN

FIRST PARTY INFORMATION	SECOND PARTY INFORMATION
Company legal name: Collegedunia Web Pvt Ltd	Company legal name: Sri Botcha Gurunaidu Memorial Educational Society
Tax ID (GST IN): 06AAFCC5173J1ZK	Tax ID (GST IN): 37AAHTS1523P1Z0
PAN Number: AAFCC5173J	PAN Number: AAHTS1523P
TAN Number:	TAN Number: VPNRS08231G
Trading as: Collegedunia.com	Trading as: Satya Institute of Technology and Management - [SITAM] Or https://sitam.co.in/
Corporate address: 418-419, 4th Floor, AIHP Signature Tower, Udyog Vihar, Phase - IV, Gurugram - 122015, Haryana, India	Registered address: Gajulalarega, Vizianagaram, Andhra Pradesh 535002
POC Name: Kumar Chaganti Designation: Customer Success Manager Email: Kumar.Chaganti@collegedunia.com Mobile: 7702986269	POC Name: Dr. D.V Ramamurthy Designation: Principal Email: principal@sitam.co.in Mobile: 9676788855
For Escalation POC Name: Rajesh Mummaneni Designation: Regional Head (TS & AP) Email: Rajesh@collegedunia.com Mobile: 9494858694	For Escalation POC Name: Dr.Sashibushana Rao Majji Designation: Director Email: sitam.director@gmail.com Mobile: 9885219988
The Second Party unless repugnant to the context or meaning or hereof, shall include its sister companies, associated companies including Partnership firm, LLP(s) its successors(s), administrator(s) or permitted assignee(s).	

BOTH FIRST & SECOND PARTIE's be individually referred to as "PARTY" and collectively as "Parties or Consortium".

WHEREAS, the First Party is a website portal running college search engine in the name and style of www.collegedunia.com whereby promoting various educational institutes and

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courses being an intermediary between the Second Party and the users of the web portal of the First Party;

WHEREAS, the Second Party is a recognized educational institute/university providing various courses to the students being enrolled with them and the Second Party being interested in the website portal of the First Party is associating with them under the terms of the MOU for promoting/advertising the courses offered by them to the viewers on the website portal;

NOW, THEREFORE, IN CONSIDERATION OF THE PROMISES AND THE MUTUAL COVENANTS OF THE MOU HEREINAFTER SET FORTH, THE PARTIES HEREBY AGREE TO THE FOLLOWING:

1. **DEFINITION:**

- a. 'Advertisement' means the services being offered by the First Party under the terms of the user as stipulated in the website portal of www.collegedunia.com.
- b. 'Advertisement Confirmation Order' means written confirmations; insertion order; work order from the second party and including but not limited to telephonic confirmation from the Second Party and backed by confirmation from either of the parties for running a branding campaign(Non-performance based) only without any commitment on lead generation etc.

2. **TERM:**

This MOU shall come into force from the date of signing and/or receiving Advertisement Confirmation Order and shall remain valid till **July 2024 or till the end of the admission cycle for the academic year 2024**, whichever is later unless and otherwise terminated by either party as mentioned in clause 4 hereinafter

3. **PRICING & PAYMENTS**

1. For the consideration of providing services under this agreement by the First Party to the Second Party, the Second Party agrees to the payment terms and schedule as mentioned in this MOU.
2. **The Second Party agrees that the charged amount is non-refundable.**
3. First party shall raise the invoice upon the Second Party for the aforesaid installments and in event, the First Party fails to raise the invoice, the

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- payment stipulated under the payments terms becomes payable by the Second Party as per the payment terms of the MOU.
4. The Second Party agrees to make the payment within ten (10) days of the date of the invoice. Upon such default, the campaign will be paused till the next payment is released.
 5. Any delay in the payment of installments by the second party, in addition to the installment due, will attract interest of 18% PA on the installment amount calculated from the due date till the date of receipt of the payment by the first party.
 6. Second Party agrees and warrants that in event it fails to clear the payments under the terms of the MOU, the First Party is entitled to recover the due amount along with interest at the rate of 18% as stipulated above inter alia from second party including its promoters/Trustees/associated companies, its sister companies, including Partnership firm, LLP(s) associate with the second party in whatsoever manner.
 7. The second party shall release the payments to the bank of the First Party as per the following details:



[Signature]
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Website : www.collegedunia.com | Email : accounts@collegedunia.com | Tel : 0124-4652900

[Signature]
SPOK QAC
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and Management
Vizianagaram-535002 (A.P)



[Signature]
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Details of Campaign and Payment Terms

Campaign Payment Disbursement

S.No	Campaign Disbursement	Deal Amount	Advance %
1)	Branding Campaign (Non- Refundable and non-performance based)	135000 + 18% GST	100%
	Total Branding Campaign Size	135000 + 18% GST	100%

*All Amounts mentioned above are excluding GST - an 18% GST will be applied to all payments.

Payment Schedule

S.No	Campaign Disbursement	Details of Payment	Amount
1)	Branding Campaign (Non-Refundable and non-performance based)	100% Advance before starting of the campaign	135000 + 18% GST
	Total Campaign Size		Total INR 135000 + GST 18%

*All Amounts mentioned above are excluding GST - an 18% GST will be applied to all payments.

4. TERMINATION OF MOU

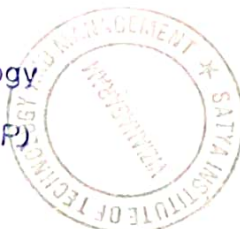
1. This MoU can be terminated on mutual consent of both the parties without assigning any reason, but by giving 60 days explicit advance written notice to the other party.
2. This MoU can be terminated with immediate effect by either party if the other party fails to rectify any violation of the terms and conditions of this Agreement provided that a prior notice of not less than 10 (ten) days of such violation has been given to the other party.
3. The First Party may, (with a short notice, terminate or suspend) the Agreement with immediate effect in case any of the installment payable by the Second Party remains due for more than 30 days.



Signature
20/24/5/24

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4. Termination under this Clause shall not absolve the Second Party from any of its liability, obligations and duties under this Agreement arising out of the services rendered by the First Party prior to such termination.

5. POINT OF CONTACT

Point of contact from first party shall be as follows:

Name	Designation	Email Id	Mobile
Mr. Kumar Chaganti	Customer Success Manager	Kumar.Chaganti@collegedunia.com	7702986269
Mr Rajesh Mummaneni	Regional Head AP&TS	rajesh@collegedunia.com	9494858694

Point of contact from second party shall be as follows:

Name	Designation	Email Id	Mobile
Dr. D.V Ramamurthy	Principal	principal@sitam.co.in	9676788855
Dr.Sashibushana Rao Majji	Director	sitam.director@gmail.com	9885219988

For the escalation purpose, either parties can mail/write to the above point of contact, or the party shall respond within 24 hours.

6. ARBITRATION & CONCILIATION

If any dispute, difference, question or disagreement shall at any time arise between the parties hereunder or any matter whatsoever to this contract/MoU, then in such an event parties agree to refer to a Sole Arbitrator being appointed with the consent of the parties in accordance with the provisions of The Arbitration and Conciliation Act 1996. The decision of the Sole Arbitrator shall be final and binding on both the parties. The venue and the seat of the Arbitration shall be at New Delhi, Delhi.

7. JURISDICTION

This MOU shall be governed by and construed in accordance with the Indian Contract Act, 1872 and Information and Technology Act, 2000 and courts at New

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Delhi only shall have exclusive jurisdiction. In the event of any difference(s) or dispute(s) arising out of the interpretation or application of the provisions of this MOU, the Parties shall immediately consult each other with the view to expeditiously resolve such differences or disputes in a spirit of mutual understanding and cooperation.

8. INDEMNITY

Second Party hereby agrees to indemnify, reimburse, defend and hold harmless the First Party, its affiliates and other officers, directors, employees, agents, successors and assigns, from and against any and all costs, losses, damages, lawsuits, deficiencies, claims and expenses (including court costs and reasonable attorney's fees) incurred or suffered by the First Party in connection with or arising out of or resulting from or incidental to;

- (i) Any action or omission with respect to the content/schemes/information/material provided by Second Party to the First Party for the purpose of Campaign under this Agreement;
- (ii) Any breach of obligations, representations and warranties as set out in this Agreement by the Second Party or any of its officers, employees or representatives;
- (iii) Any harm to the properties, reputation and goodwill of the First Party directly attributable to the acts or omissions of the Second Party or any of its officers, employees or representatives.

9. FORCE MAJEURE

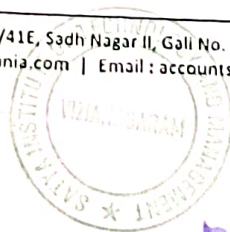
Neither Party will be liable for any default or delay in the performance of its obligations under this Agreement, if and to the extent such default or delay is caused by fire, flood, earthquake, elements of nature or acts of God; wars, terrorist acts, site-specific terrorist threats, revolutions, restriction by the government authorities/agencies, pandemic, epidemic provided that the aforesaid events render the party unable to perform its services/obligations under this Agreement and provided that a notice in writing of not less than fifteen (15) days in advance, invoking this clause, is given to the other party.



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and Management
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[Signature]
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10. MISCELLANEOUS

The release and contents of all public announcements (other than when such disclosure is required under any applicable law) related to the MOU shall be subject to the prior written approval of each Party.

- The obligations of the Parties are of binding nature and shall survive the termination or expiration of the MOU.
- No Party shall have the right or power to bind any other party to any MOU/ Agreement other than the terms as stipulated under the present MOU without the prior written consent of the other Party.
- The Parties do not intend merely by this MOU to create a partnership, corporation or an entity taxable as a corporation or otherwise.
- This MOU may be executed in counterparts and/or through electronic means and/or email communications and/or Advertisement Confirmation Order, each of which shall be deemed to be original and all of which taken together shall constitute one agreement.

IN WITNESS WHEREOF the parties hereto have executed this MOU.

Authorized Signatories :

For Collegedunia Web Private Limited
(First Party)

Name:
Designation:
Date:

For Sri Botcha Gurunaidu Memorial
Educational Society (Second Party)

Name:
Designation:
Date:

[Signature]
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Website: www.collegedunia.com | Email: accounts@collegedunia.com | Tel: 0124-46522XX

[Signature]
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Vizianagaram-535002 (A-7)

[Signature]
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ANNEXURE-1

(SCOPE OF SERVICES)

First Party shall carry out the following activities to create awareness for the
Institute: -

Institute: -

S. NO	PRODUCT	PRODUCT DETAILS	QUANTITY	DURATION	PRICE RATE
1	LISTING	B.Tech Page - Vizianagaram	4	3 MONTHS	INR 1,35,000+ GST
		BBA Page - Vizianagaram			
		MBA Page - Vizianagaram			
		B.Teach Page - AP			
2	BANNER	Top Drawer Banner - B.Tech Page - Vizianagaram	4		
		Top Drawer Banner - MBA Page - Vizianagaram			
		Top Drawer Banner - BBA Page - Vizianagaram			
		Top Drawer Banner - BCA Page - Vizianagaram			
3	PR Articles	PR articles shared by the SITAM team will be published on Collegedunia SITAM College Microsite	As Required		
4	UPDATING OF MICROSITE	Ad Free Microsite and Updating as per requirements	1		
5	EMAILERS	Emailers Activities on B.Tech Aspirants database	As per requirement		
6	SMS	SMS Activities on B.Tech Aspirants database	As per requirement		



By 10/12/21
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11. TERMS AND CONDITIONS

1. The first party will run various branding campaigns for the institution of the second party.
2. The second party shall give approval of promotional creatives and content provided by the first party within 24 hours from its receipt by the First Party.
3. All the Content for Articles/Banners/Social Media posts/Interviews will be provided by the Second Party, for the First party to publish on the Collegedunia if provided on time.

Details of Campaign and Payment Terms Campaign Payment Bifurcation

S.No	Campaign Bifurcation	Deal Amount	Advance %
1)	Performance-Based (CPL)	1400 Leads = 5,40,000 Rs + GST	50% Advance
	Total Campaign Size	5,40,000 Rs + GST	50% Advance

*All Amounts mentioned above are excluding GST - an 18% GST will be applied to all payments.

Payment Schedule

S.No	Campaign Bifurcation	Details of Payment	Amount
1)	Lead Generation - 1400 Leads	50% Advance	2,70,000 Rs
2)	Lead Generation	50% Mid of the campaign	2,70,000 Rs
	Total Campaign Size		5,40,000 Rs + GST

*All Amounts mentioned above are excluding GST - an 18% GST will be applied to all payments.

4. TERMINATION OF MOU

1. This MoU can be terminated with immediate effect by either party if the other party fails to rectify any violation of the terms and conditions of this Agreement provided that a prior notice of not less than (60) days of such violation has been given to the other party.

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2. The First Party may, (with a short notice, terminate or suspend the Agreement with immediate effect in case any of the installment payable' by the Second Party remains due for more than 30 days.
3. Termination under this Clause shall not absolve the Second Party from any of its liability, obligations and duties under this Agreement arising out of the services rendered by the First Party prior to such termination.

5. **ARBITRATION, CONCILIATION & JURISDICTION**

This MOU shall be governed by and construed in accordance with the Indian Contract Act, 1872 and Information and Technology Act, 2000. If any dispute, difference, question or disagreement shall at any time arise between the parties hereunder or any matter whatsoever to this contract/MoU, then in such an event parties shall immediately consult each other with the view to expeditiously resolve such differences or disputes in a spirit of mutual understanding and cooperation. Both parties hereby agree to refer to a Sole Arbitrator being appointed with the consent of the parties in accordance with the provisions of The Arbitration and Conciliation Act 1996. The decision of the Sole Arbitrator shall be final and binding on both the parties. The venue and the seat of the Arbitration shall exclusively be at New Delhi, Delhi.

6. **INTELLECTUAL PROPERTY RIGHTS**

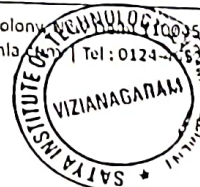
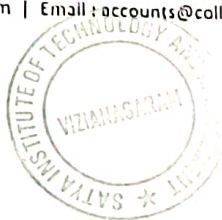
1. Both parties expressly maintain individual ownership of Intellectual. Property Rights, including patents, copyrights, trademarks, and more, disclosed or generated during work tenure.
2. The Second Party unconditionally relinquishes all rights in the Generated Intellectual Property Rights, including title, license, and interest, per the MOU. No acquisition of rights in the other Party's Intellectual Property Rights shall occur through permitted use. Exclusive rights for the use and title of Intellectual Property Rights vest solely with each party.
3. Neither Party may register any trademark, business name, or domain using the other's Intellectual Property. Upon agreement termination, no rights persist in connection with the Intellectual Property Rights of the other Party.

7. **CONFIDENTIALITY & NON DISCLOSURE**

1. The receiving Party must exert reasonable efforts to uphold confidentiality, equivalent to its treatment of its own confidential information. Information exceptions include publicly available data, information already known to the receiving Party, or obtained legally from a third party. Upon agreement termination, the receiving Party must return or destroy all Confidential Information, with exceptions for impractical cases, maintaining confidentiality post-termination where necessary.
2. No Party shall disclose any information to any third party concerning the matters under this MOU. Any proprietary information (properly identified as such by the disclosing Party) to be contained in reports or disclosed by one Party to the other Party, shall be kept strictly confidential by the receiving Party, and shall not be disclosed to any third party without the prior written consent of the original disclosing Party. This clause shall not apply where information is already in

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Tel : 0124-6521000



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public domain but not as a result of breach of this MOU, already available with the Party from other lawful sources.

This clause shall survive the termination or expiry of the MOU.

9. INDEMNITY

Second Party hereby agrees to indemnify, reimburse, defend and hold harmless the First Party, its affiliates and other officers, directors, employees, agents, successors and assigns, from and against any and all costs, losses, damages, lawsuits, deficiencies, claims and expenses (including court costs and reasonable attorney's fees) incurred or suffered by the First Party in connection with or arising out of or resulting from or incidental to;

- (i) Any action or omission with respect to the content/schemes/information/material provided by Second Party to the First Party for the purpose of Campaign under this Agreement;
- (ii) Any breach of obligations, representations and warranties as set out in this Agreement by the Second Party or any of its officers, employees or representatives;
- (iii) Any harm to the properties, reputation and goodwill of the First Party directly attributable to the acts or omissions of the Second Party or any of its officers, employees or representatives.

10. FORCE MAJEURE

Neither Party will be liable for any default or delay in the performance of its obligations under this Agreement, if and to the extent such default or delay is caused by fire, flood, earthquake, elements of nature or acts of God; wars, terrorist acts, site-specific terrorist threats, revolutions, restriction by the government authorities/agencies, pandemic, epidemic provided that the aforesaid events render the party unable to perform its services/obligations under this Agreement and provided that a notice in writing of not less than fifteen (15) days in advance, invoking this clause, is given to the other party.

11. MISCELLANEOUS

The release and contents of all public announcements (other than when such disclosure is required under any applicable law) related to the MOU shall be subject to the prior written approval of each Party.

- a) The obligations of the Parties are of binding nature and shall survive the termination or expiration of the MOU.
- b) No Party shall have the right or power to bind any other party to any MOU/Agreement other than the terms as stipulated under the present MOU without the prior written consent of the other Party.
- c) The Parties do not intend merely by this MOU to create a partnership, corporation or an entity taxable as a corporation or otherwise.
- d) This MOU may be executed in counterparts and/or through electronic means and/or email communications and/or Advertisement Confirmation Order, each of which shall be deemed to be original and all of which taken together shall constitute one agreement.

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CIN No - U80103DL2013PTC262063
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TERMS AND CONDITIONS

1. All responses are billable except the cases of Invalid details (i.e. Wrong Mobile Number).
2. The target deliverable by the First Party as stipulated hereinabove is subject to the fulfillment of following condition by the Second Party:
 - The first call by the second party has to be made within 24 hours of receiving the responses, the second call should be in 48 hours and the third call should be in 96 hours of getting the responses from the first party.
 - The first party will seek data to update the information for the institution of the second party on the collegedunia portal. This must be done before the start of campaign.
 - Regular feedback (ideally within 2 working days) of the responses shall be given for the optimization of the campaign. Any negative feedback provided after 2 working days from the date of delivery of response will not be considered authentic.
3. The first party can situate the concerned persons from its side at the institution of the second party for the purpose of evaluating and optimizing the counselling process, tele-calling and drip activities over the delivered responses. The second party shall be required to help the concerned persons from the first party for the above purpose with the relevant data and engagements.
4. In the event that the campaign is stopped or terminated by the second party or in the event that within the duration of the campaign the delivered leads exceed the agreed number of leads, all the leads so delivered will be billed on the basis of Cost Per Lead i.e. "CPL" at the rate of INR 800 +GST per lead along with penalty under the general terms and conditions as stipulated under the web portal of the First Party with the discretionary of the First Party alone.
5. First party will verify the lead-to-lead feedback and identify the number of applications & admissions converted from the leads provided by it through V-Lookup on a monthly basis, the second party is required to facilitate the same.
6. For more, please visit: <https://collegedunia.com/partnerships-tnc>

IN WITNESS WHEREOF the parties hereto have executed this MOU.

Authorized Signatories:

For Collegedunia Web Private Limited
(First Party)

Name:
Designation:
Date:



For Sri Botcha Gurunaidu Memorial
Educational Society (Second Party)

Name:
Designation:
Date: 17th May 2024

DWIVEDULA
VENKATA
RAMAMURTHY

Principal
Satya Institute of Technology and
Management (SITAM)
Gajularega, Vizianagaram
Digitally signed by
VENKATA RAMAMURTHY
Date: 2024.05.21 10:05:30
+05'30

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e-Stamp

Certificate No. : IN-AP50503230150440W
Certificate Issued Date : 22-Jan-2024 12:10 PM
Account Reference : CSCACC (GV)/ npscseg07/ AP-VZIU/ AP-VZIHLEH0063/aplenram/530
DDO Code : 27002300001 O/o IG R
Unique Doc. Reference : SUBIN-APAPCSCEG0702736914549570W
Purchased by : Dr D V Rama Murthy Son of D R K Sangameswara Rao
Description of Document : Article 6(C) Agreement In any other case
Property Description : MEMORANDUM OF UNDERSTANDING (MOU)
Consideration Price (Rs.) : 0
(Zero)
First Party : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Second Party : Not Applicable
Paid By : SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
Stamp Duty Amount(Rs.) : 100
(One Hundred only)



Please write or type below this line

MEMORANDUM OF UNDERSTANDING/ JOINT WORKING AGREEMENT
BETWEEN

TARAMANDAL TECHNOLOGIES PVT LTD AND SITAM

1. **Parties:** This Memorandum of Understanding / Joint Working agreement (hereinafter referred to as "MoU") is made on 22nd January 2024 between the "Taramandal Technologies Pvt. Ltd. (hereinafter referred to as "Taramandal") with Corporate Identification Number: U30304AP2023PTC110943, registered under Ministry of Corporate Affairs, Government of India, represented by Mr. A. Vineel Judson, Co-founder.

And

"Satya Institute of Technology and Management" (hereinafter referred to as "SITAM") with AICTE Number: 1-440051859, approved by AICTE and Affiliated to JNTUGV, represented by Dr. D.V Rama Murthy, Principal, SITAM & Dr. M. Sashi Bhushana Rao, Director, SITAM.

IRID

0021861813

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at www.shoilestamp.com or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

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Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002

Whereas, SITAM is an educational Institute offering graduation and post-graduation courses in B.Tech and Management, Advanced Studies and Research, and a host of other offerings in the education field.

2. Purpose:

The purpose of this MoU is to establish the terms and conditions under which both parties will associate, collaborate, and work towards the following:

- (a) Design, analysis, simulations, validations, and development of components related to sub-systems of satellites and orbital vehicles, other products, sub-assemblies, etc., in similar categories.
- (b) Marketing the above services in India and nearby countries or any other region further agreed mutually.

3. Term of MOU:

This MoU is effective upon the day and date signed and executed by the duly authorized representatives of the parties to this MoU and the governing bodies of the parties' respective counties or municipalities and shall remain in full force and effect. This MOU may be terminated/superseded, without cause, upon signing an agreement towards the roles and responsibilities, including the clear line of boundaries of all the parties involved.

4. Responsibilities of Taramandal:

- ✓ Taramandal shall be the principal coordinator for designing and developing the CubeSat.
- ✓ Taramandal shall be responsible for design analysis, simulations, and proof of concept.
- ✓ Taramandal shall closely coordinate with SITAM to develop a comprehensive project plan outlining the CubeSat development's objectives, milestones, and timelines.
- ✓ Taramandal shall oversee the testing and validation phase, ensuring the development of CubeSat.
- ✓ Taramandal shall coordinate with SITAM towards developing a Center of Excellence for space research, which contributes industry insights and expertise to develop a strategic plan, aligning it with current trends and future opportunities in space research.

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Vizianagaram-535002 (A.P)



Principal
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Gajularega, Vizianagaram-535002

6. Responsibilities of SITAM:


- ✓ SITAM will assist in resource allocation, utilizing college infrastructure, laboratories, and academic expertise to complement the project's financial and technical needs.
- ✓ SITAM shall coordinate with Taramandal to provide all the support required to make the project successful.
- ✓ SITAM shall coordinate with Taramandal to meet all the financial needs for the development and launch of Cubesat.
- ✓ SITAM shall coordinate with Taramandal to meet all the financial needs for establishing the Center of Excellence for Space Research on campus.
- ✓ SITAM shall maintain all the non-disclosure clauses and enter into a non-competing agreement with Taramandal pertaining to the above project to avoid any conflicts and will fully respect and honour the Intellectual Property towards Taramandal at all times.

7. Responsibilities of Both Parties:

- ✓ Both parties respect and maintain the confidentiality of each other's Intellectual property towards technology, management strategies, market, and customers.
- ✓ Both parties strive to deliver the best towards the development of the project.
- ✓ Both parties shall jointly take decisions towards selecting the parameters under this project (which may include placing the logos, displaying names, etc.).
- ✓ Both parties shall work closely towards identifying any new technology from/or their partners who can be a value addition to this program towards exclusivity.
- ✓ Both parties shall define the pricing strategy based on the scope of work of the parties.

8. General Provisions

A. Amendments: Either party may request changes to this MOU. Any changes, modifications, revisions, or amendments to this MOU which are mutually agreed upon by and between the parties to this MOU shall be


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incorporated by written instrument and effective when executed and signed by all parties to this MOU.



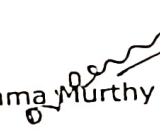
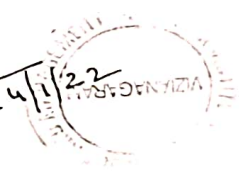
B. Applicable Law: The construction, Interpretation and enforcement of this MOU shall be governed by the applicable laws.

C. Severability: Should any portion of this MOU be judicially determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

D. Taramandal is entitled to work with any organization/individual on similar grounds.

9. Signatures: In witness whereof, the parties to this MOU through their duly authorized representatives have executed this MOU on the days and dates set out below and certify that they have read, understood, and agreed to the terms and conditions of this MOU as set forth herein.

The effective date of this MOU is the date of the signature last affixed to this page.

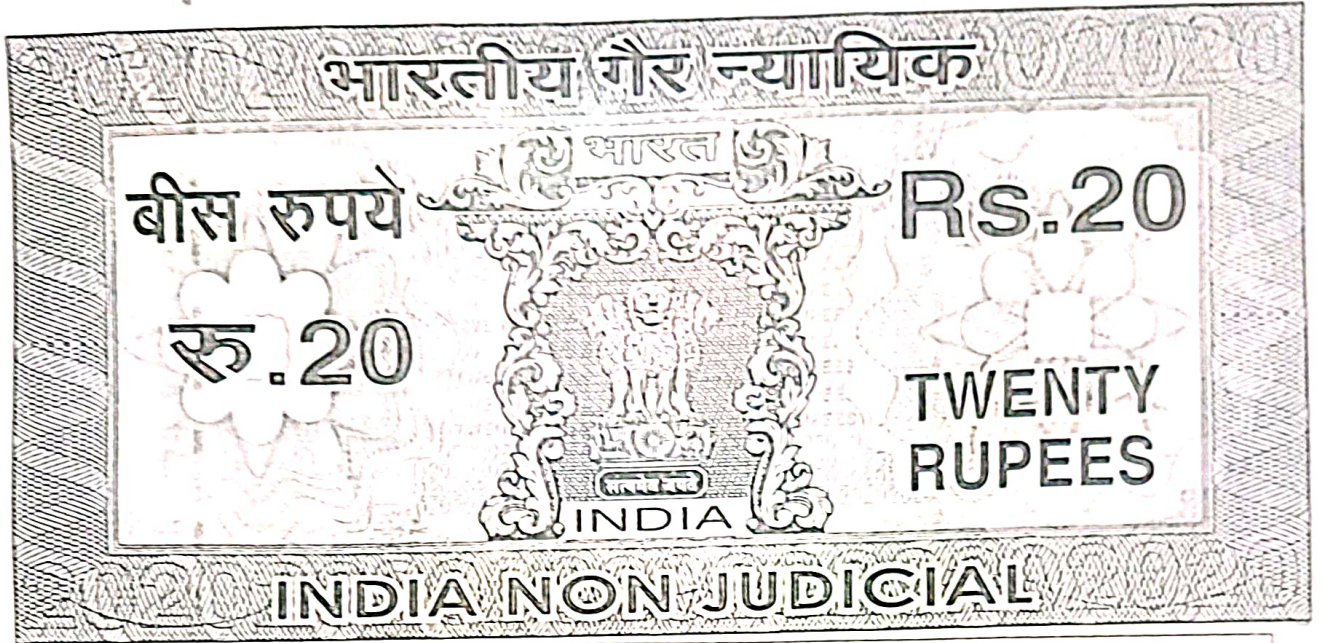
For TARAMANDAL Pvt. Ltd	For SITAM
 Mr. A. Vineel Judson Co-Founder Date: 22-01-2024 	 Dr. D.V Rama Murthy Principal Date: 22-01-2024 

Dr.D.V.RAMAMURTHY
Principal
Satya Institute Technology and Management
Vizianagaram

SPOC, IQAC
Satya Institute of Technology
and Management
Vizianagaram-535002 (A.P)



Principal
Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002



Serial No: 329

Purchased By
S K V SATISH
S/O LATE S MANIKYAM
VSP

Denomination: 20

For ANDHRA PRADESH
ROSYS VIRTUAL SOLUTIONS PVT
LTD
VSP

Date 06-01-2024

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MEMORANDUM OF UNDERSTANDING

BETWEEN

This Memorandum of Understanding (hereinafter referred to as "MOU") is made on 8th January 2024 between **Satya Institute of Technology And Management** located at **Vizianagaram** herein after referred as party 1 represented by Dr.D.V Ramamurthy, Principal.

And

M/s ROSYS Virtual Solutions Pvt Ltd (hereinafter referred to as "ROSYS"), registered under Ministry of Corporate Affairs, Government of India vide Corporate Identification Number: U74999AP2020PTC114951, addressed at Visakhapatnam known as party 2 represented by Mr. S.K. Venkata Satish, Director

Dr. D.V. Ramamurthy
2024/1/8



S.K. Venkata Satish

SPO, IQAC
Satya Institute of Technology
and Management
Vizianagaram-535002 (A.P.)

Principal
Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002

Whereas

Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India, is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.

Whereas

ROSYS is established as an engineering innovation design bureau, with a strong culture of innovation from a blend of **young and experienced** minds with a primary focus is to design, develop and produce cutting edge technologies in the field of Artificial Intelligence, IoTs, Drones, that finds a firm place in this digital era, providing cutting edge solutions in reshaping the societies.

1. Main Purpose of this Collaboration:

To establish ICDT (Innovation center for Drone Technologies), an Institutional Drone related practical trainings and R&D center on the bedrock of Atmanirbhar Bharat towards encouraging emerging professionals in exploring drone related opportunities through integration with Design Bureaus, industry and market.

2. Main Objective of this Collaboration:

- a) To develop Know-How, involving the students / faculty of educational institutions along with the industry experts, on drone based next generation technologies and solutions.
- b) To promote interaction between user community (farmers, municipal authorities, rural development authorities, etc.) and ICDT to provide a formal basis of interaction towards developing solutions to their problem statements using drone and emerging technologies.
- c) To share the knowledge on mutual basis through conducting regular workshops, guest lectures, Faculty Development Programs, Students Development trainings and certification programs etc.
- d) To actively involve student, faculty and members of ICDT in consultation activities for providing solution to various problems.

3. Main Goals of this Collaboration:

- a) Capacity building and development of faculty, students and professionals.
- b) Developing drone-based technologies and solutions.
- c) Commercializing drone-based technologies and solutions based.

[Signature]
2024/11/8



[Signature]

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Satya Institute of Technology
and Management
Vizianagaram-535002 (A.P)

[Signature]
Principal
Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002

4. ACTIVITIES:

a. Training & Certification Programs:

Curriculum development for specialized courses in drone technologies. Conducting theoretical and practical training sessions on drone operations, flight planning, data analysis etc.

b. Research Initiatives:

Identifying research areas and projects focused on society problems and develop solutions using drone-based technologies by Collaborating with academic and industry partners as a joint research endeavors.

c. Live Projects:

Identifying and executing live projects in collaboration with industry partners. Engaging faculty, students in live projects giving them a real-world experience.

d. Community Engagement:

Organizing workshops, seminars, and events to disseminate knowledge on drone technology. Conducting outreach programs to schools and colleges to inspire interest in STEM fields.

5. NON-EXCLUSIVITY

The relationship of the parties under this MOU shall be nonexclusive and both parties, including their affiliates, subsidiaries and divisions, are free to pursue other agreements or collaborations of any kind. However, when entering into a particular research agreement, the participants may agree to limit each party's right to collaborate with others on that subject.

6. TERMS AND TERMINATION

This MoU, unless extended by mutual written agreement of the parties, shall expire 5 years after the effective date specified in the opening paragraph. This MOU may be amended or terminated earlier by mutual written agreement of the parties at any time. Either party shall have the right to unilaterally terminate this MOU upon 60 days prior written notice to the other party.

7. RELATIONSHIP

Nothing in this MOU shall be construed to make either party a partner, an agent or legal representative of the other for any purpose unless it is agreed and approved by the parties in written.

Signature
2024/1/14



Signature

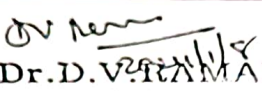
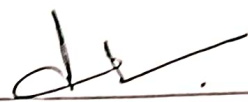
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Principal
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Gajularega, Vizianagaram-535002

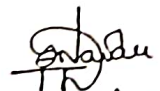

Both parties can display either party's approved logos for branding in websites, promotional materials etc.

8. SIGNED IN DUPLICATE

This MoU is executed in duplicate and by signing below, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

ON BEHALF OF	ON BEHALF OF
Satya Institute of Technology And Management	Rosys Virtual Solutions Pvt Ltd
 Dr. D.V. RAMAMURTHY Principal	
Sign: Satya Institute Technology and Management Vizianagaram	Sign:
Name: Dr. D.V Ramamurthy	Name: SK Venkata Satish
Designation: Principal	Designation: Director
Date: 08 th January 2024	Date: 08 th January 2024

Witnesses:

-  C Dr. T.D.V.A Naidu
-  C Dr. ORR RAO

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4

Principal
Satya Institute of Technology And Management
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DEPARTMENT OF TRAINING & PLACEMENT- SELECTED CANDIDATES



COMPANIES VISITED



SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)
ACCREDITED BY NAAC, APPROVED BY AICTE (NEW DELHI)
(PERMANENTLY AFFILIATED TO JNTU-GV, RECOGNISED BY SATEL GOVERNMENT OF A.P.)

FOR ADMISSION DETAILS CONTACT

N. Satish : 86393 84239, Y. Praveen : 79290 40214, R. Chakradhar : 99899 91218, Smt. Naga Lakshmi : 86880 98852,
Smt. Ch. Venkata Lakshmi : 9912006991, Smt. L. Satyavathi : 92902 51491, D. Suresh : 96767 88811.

COLLEGE CODE
SGVP

NEAR ITO OFFICE, GAJULAREGA
VIZIANAGARAM - 535002, ANDHRA PRADESH
96767 88811, 9290 251491

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SITAM

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT
ACCREDITED BY NAAC, APPROVED BY AICTE (NEW DELHI)
(PERMANENTLY AFFILIATED TO JNTU-GV, RECOGNISED BY SATEL GOVERNMENT OF A.P.)

"JUST NOT EDUCATION, PREPARING YOU FOR LIFE...."



Dr. Bolcha Jhansi Lakshmi
Former Member of Parliament
Secretary & Correspondent
Satya Group of Institutions



College Code
SGVP

GAJULAREGA, VIZIANAGARAM, ANDHRA PRADESH, INDIA



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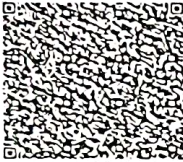
Government of Andhra Pradesh



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Description of Document : Article 0 Not Mentioned
Property Description : Memorandum of Understanding (MOU)
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Second Party : Not Applicable
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MEMORANDUM OF UNDERSTANDING (MoU)

(To implement an up-skilling program in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE for the benefit of SC & ST students)

BETWEEN

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM),
GAJULAREGA, VIZIANAGARAM, ANDHRA PRADESH 535002, INDIA

&

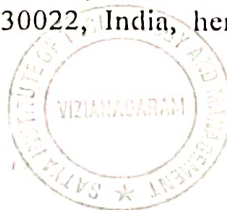
CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of Understanding (MoU) was entered on 26th September 2023 between Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India. hereinafter referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India, hereinafter referred to as the "Second Party".



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- 2 The onus of checking the legitimacy is on the users of the certificate.
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and Management
Vizianagaram-535002 (A.P)

Principal
Satya Institute of Technology And Management
Gajularega, Vizianagaram-535002

Background:

- 1) Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India, is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from the private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

Objective:

The First Party and the Second Party mutually agree to collaborate on an up-skilling program in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE for the benefit of SC & ST students pursuing Diploma, Undergraduate and Post-Graduation courses at Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India.

Scope of Collaboration:

- 1) The Second Party shall provide a comprehensive IoT up-skilling program consisting of two distinct courses:
 - (a) Program 1: Software IoT
 - (b) Program 2: Embedded & Application IoT
- 2) The training program will be conducted virtually, spanning a total duration of 280 hours.
- 3) The Second Party shall ensure that the training enrollment process and training to be conducted free of cost for the selected SC & ST students.

Responsibilities:

- 1) The First Party shall identify all eligible SC & ST students from the college to participate in the up-skilling program and enroll the students.
- 2) The First Party shall provide the necessary infrastructure and support for Enrollment.
- 3) The First Party shall ensure all complete the course.
- 4) The Second Party shall register all the eligible SC & ST students, who are identified by First Party.
- 5) The Second Party shall enroll all the students short-listed and selected by C-DAC / IEEE in any one course mentioned in the scope of collaboration as per the student's choice.

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- 6) Upon successful completion of the program, the Second Party shall facilitate the issuance of IEEE-certified certificates to the students.

Terms and Conditions:

- 1) The collaboration period commences on 26.09.2023 and can be extended based on mutual consent and subject to the availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) This collaboration is subject to the availability of resources and compliance with both CSC Academy and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

This MoU will become effective from the date of execution, as mentioned above.

For Satya Institute of Technology And Management (SITAM)

Dr. D V Ramamurthy
2023/9/26
Dr. D V Ramamurthy
Designation: Principal
Date: 26.09.2023

Dr.D.V.RAMAMURTHY
Principal
Satya Institute Technology and Management
Witnessed by *Dr. T.D.V.A Naidu*

Dr. T.D.V.A Naidu
Name: Dr.T.D.V.A Naidu
Designation: Vice Principal (Admin), SITAM
Date: 26.09.2023

For CSC Academy

Y. Ramamohana Rao
Y Ramamohana Rao
Designation: VLE
Date: 26.09.2023



Witnessed by:

P. Sowjanya

Name: P Sowjanya
Designation: Operations Executives
Date: 26.09.2023



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and Management
Vizianagaram-535002 (A.P)

Principal
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Gajularega, Vizianagaram-535002



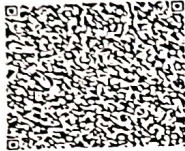
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Purchased by : Dr D V Rama Murthy Son of D R K Sangameswara Rao
Description of Document : Article 0 Not Mentioned
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Second Party : Not Applicable
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MEMORANDUM OF UNDERSTANDING (MoU)

(To facilitate the PMGDISHA program to all the stakeholders)

BETWEEN

**SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM),
GAJULAREGA, VIZIANAGARAM, ANDHRA PRADESH 535002, INDIA**

&

CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of understanding was entered on 26th September 2023 between Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India, hereinafter referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India, hereinafter referred to as the "Second Party".



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and Management
Vizianagaram-535002 (A.P)

Satya Institute of Technology And Management
Gajularega, Vizianagaram

Background:

- 1) Satya Institute of Technology And Management (SITAM), Gajularega, Vizianagaram, Andhra Pradesh 535002, India, is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

Objective:

1. The First Party and the Second Party mutually agree to collaborate on the implementation of the PMGDISHA (Pradhan Mantri Gramin Digital Saksharta Abhiyaan), to bridge the digital divide that specifically targets the population, including students and staff (Scheduled Castes (SC) / Scheduled Tribes(ST), Minorities, Below Poverty Line(BPL), Women, Disabled and Minorities.) at Satya Institute of Technology And Management (SITAM), Vizianagaram.
2. The PMGDISHA project will empower citizens, especially by training them to operate computers and other digital access devices for sending and receiving e-mails, browsing the Internet, accessing citizen government services, and making digital payments. etc. to actively participate in the nation-building process.

Scope of Collaboration:

- 1) The First Party shall provide the necessary infrastructure and technical assistance for enrollment to the PMGDISHA (Pradhan Mantri Gramin Digital Saksharta Abhiyaan) program and will conduct an assessment/examination for the same.
- 2) The training program will be conducted on self-paced mode, spanning a total duration of 20 hours (min 10 days – max 30 days).
- 3) The Second Party shall arrange for the enrollment of students and staff for the PMGDISHA (Pradhan Mantri Gramin Digital Saksharta Abhiyaan) program in the First Party campus.

Responsibilities:

- 1) The First Party shall ensure that all students and staff register and necessary data collection.
- 2) The First Party shall provide the necessary infrastructure and support for both enrollment and assessment of the PMGDISHA (Pradhan Mantri Gramin Digital Saksharta Abhiyaan) program at their premises.
- 3) The Second Party shall enroll all the students and staff provided by the First Party.
- 4) The Second Party shall ensure the training enrollment process and training will be conducted free of cost for all the students and staff at Satya Institute of Technology And

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and Management
Vizianagaram-535002 (A.P)



Satya Institute of Technology
Gajularega, Vizianagaram-535002

Management (SITAM), Vizianagaram.

- 5) Upon successful completion of the program, the Second Party shall facilitate the issuance of Government certificates to all the students and staff.

Terms and Conditions:


- 1) The collaboration period shall commence on 26.09.2023 and it will be effective for three years, which can be extended based on mutual consent and subject to availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

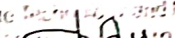
Governing Law and Jurisdiction

This MoU shall be governed by and construed in accordance with the laws of Government of India. Any disputes arising in connection with this MoU shall be subject to the exclusive jurisdiction of the courts in New Delhi.

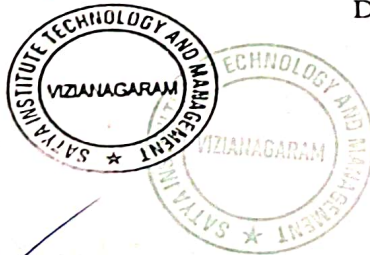
This MoU will become effective from the date of execution as mentioned above.

For Satya Institute of Technology And
Management (SITAM)


Dr. D V Ramamurthy
Designation: Principal
Date: 26.09.2023


Dr. D. V. RAMAMURTHY
Witnessed by: 
Satya Institute of Technology and Management

Name: Dr. T. D. V. A Naidu
Designation: Vice Principal (Admin), SITAM
Date: 26.09.2023




SPOC IQAC
Satya Institute of Technology
and Management
Vizianagaram-535002 (A.P.)


For CSC Academy


Y. Ram Mohana Rao
Designation: Learning Consultant & LEE
Date: 26.09.2023



Witnessed by:


Name: P Sowjanya
Designation: Operations Executives
Date: 26.09.2023


Principal
Satya Institute of Technology And Man
Gajularega, Vizianagaram-535002



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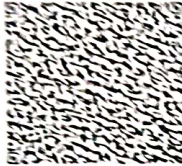
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Purchased by : Dr D V Rama Murthy Son of D R K Sangameswara Rao
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**MEMORANDUM OF UNDERSTANDING
BETWEEN**

**BSNL, Training Point, Visakhapatnam-530001,
Andhra Pradesh
AND**

**SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM)
Vizianagaram, Andhra Pradesh.**

This Memorandum of Understanding (hereinafter referred to as this "MoU") is made effective on and from 6th February 2024 (the "Effective Date")
By And Between

BSNL Training Point established an Incubation Centre, **SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM), Vizianagaram, and Andhra Pradesh, as the FIRST PARTY**
AND

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT (SITAM), Vizianagaram, represented by its Principal (hereinafter referred to as SITAM" which expression, where the context admits shall include its successors In interest and permitted assigns) as the SECOND PARTY.

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Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding.
2. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
3. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

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WHEREAS the BSNL Training Point is one of the Leading Telecom Service Providers in India and is engaged, Inter-alia, in developing the entrepreneurial ecosystem in the region in diverse areas of science and technology.

- a. Incubating technology-based novel ideas
- b. Promoting interaction with and resourcing technology and expertise from the Incubates.
- c. Providing incubation services and promoting start-ups

SITAM was established in the year 2011 to promote the Spirit of Technology in and around Vizianagaram. All departments are charged with the responsibility of training scientific manpower in various frontline areas of importance for the Indian nation and Global Needs. SITAM also contributes to the rapidly growing technological knowledge and professional excellence in Science and technology by undertaking industrial and applied research projects. SITAM initiated programs of Vocational courses in Electrical Equipment Maintenance, Automotive Servicing, Mobile Communications, and Refrigeration Air Conditioning along with BBA, MBA, BCA, and MCA. With many feathers in its cap, such as NAAC accreditation, Permanent Affiliation from JNTUK, and IIC (Institute Innovation Cell) from the Union Ministry of Education, SITAM is soaring to new heights in the field of education and research. SITAM is determined to produce efficient and impeccable technological professionals to cater to society's technology needs and effectively shoulder the ever-changing business responsibilities at national and international levels.

WHEREAS, the Second Party considers and identifies the First Party as an expert training point for imparting the start-ups with specialized knowledge in the research, innovations, marketing, and other niches of the startup ecosystem, shows interest to collaborate with the first party in order to work together towards building robust entrepreneurial and startup ecosystem at SITAM.

WHEREAS, both the parties agree to enter into a Memorandum of Understanding to work jointly towards a common goal to foster entrepreneurship among the student community through various

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sensitization and engagement programs, Innovation and Immersion programs and other knowledge exchange programs.

NOW, THEREFORE, THE PARTIES TO THIS AGREEMENT HEREBY AGREE TO SET IN THE TERMS AND CONDITIONS HEREUNDER:

1. BSNL and SITAM agree to work closely in undertaking the following activities:
 - a. Developing Enterprise and Start-up ecosystem in the SITAM.
 - b. Training and development program for Students and faculty on entrepreneurship in SITAM and other interested parties or institutions of similar nature
 - c. Supporting, mentoring, and incubating the start-ups of the SITAM and other interested parties or institutions of a similar nature.
2. The BSNL and SITAM agree to work closely, exploring their available resources on mutually agreed terms, to arrange and organize the activities as mentioned in Annexure I and Annexure II covering the topics related to Innovation, entrepreneurship, and venture development. BSNL and SITAM will spearhead the process of motivation, ideation, prototype development, necessary training through internships and events, and mentoring students and faculty towards entrepreneurship.

3. Outcomes

This MoU is expected to have the following outcomes:

- Flourishing entrepreneurial Culture
- Create a Repository of ideas
- Supporting up to IP acquisition
- Latest technologies from the SITAM through the Innovation Center
- Duration of mentors and experts in different domains
- Incubation of matured ideas/pre-incubates from SITAM at BSNL.
- Revenue generation to the SITAM through the Innovation Center.
- Impact of the SITAM on the economic well-being of the region.

4. Space & Basic Infrastructure

BSNL will provide limited space, facilities, and basic infrastructure in support of this initiative at the BSNL campus; BSNL shall extend its

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facilities for the conduction of different programs, such as training and exhibition, and not for any other reasons.

SITAM shall provide the necessary space; assign manpower and facilities to conduct the programs mentioned in the agreement. It also shall extend its laboratories, workshops, and expertise for the entrepreneurs to develop their products.

5. Financial Implications

The models of engagement agreed between BSNL and SITAM are according to the Platinum partner, as shown in Annexure I. The activities that are mentioned in the agreement for fostering an entrepreneurial ecosystem on the campus will be conducted by BSNL and SITAM jointly as part of any of the models of engagement.

6. Monitoring & Evaluation

Upon signing the agreement, both parties shall chart out the timeline/milestones on a quarterly basis. The monitoring and evaluation of the activities and the progress shall be done on a regular basis by both parties.

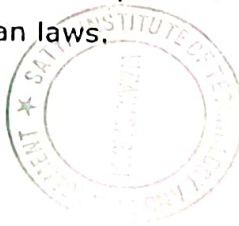
7. Outreach and Publicity

BSNL shall display the SITAM logo on its website. The partnership shall be prominently displayed and mentioned in all the events and programs.

SITAM shall display the logo of BSNL in its office at an appropriate location, such as the Innovation Cell/Incubation Centre, and also on its website with a hyperlink to BSNL's official website. SITAM shall mention the logo and the partnership with BSNL in its PR media, such as brochures, flexi, and social media sites relevant to the innovation cell/incubation centre events and programs.

8. Resolution of Disputes

Any disputes or differences shall be resolved amicably by mediation and discussion between the Parties. If not amicably settled within sixty (60) days of the dispute or claim arising, such dispute or claim shall be decided by a sole arbitrator appointed mutually in accordance with the provisions of the Indian Arbitration & Conciliation Act, 1996 (as amended). This Agreement shall be governed by Indian laws.



9. Confidentiality

- a. During and for a period of five years from the date of termination of this Agreement, each party agrees to consider as confidential all information disclosed by the other party in written or tangible form or, if orally disclosed, confirmed in writing within thirty days of disclosure and identified as confidential by the disclosing party
- b. The obligations above shall not extend to any confidential information for which the receiving party can prove that this information:
 - is in the public domain at the time of disclosure or comes within the public domain without the fault of the receiving party.
 - is already known or has become known to the receiving party
 - is received from a third party having no obligations of confidentiality to the disclosing party,
 - is independently developed by the receiving party or
 - is required to be disclosed by law or court order.
- c. The parties acknowledge that the 'Confidential Information' is proprietary to the disclosing party, has been developed and obtained through great efforts by the disclosing parties, and that the disclosing party regards all of its confidential information as trade secrets. Disclosure of the information to other parties cannot be treated as granting or conferring any rights by license or otherwise, express, or implied, regarding any idea made, conceived, or acquired prior to or after the effective date, nor as granting any right with respect to the use or marketing of any product or service.
- d. Neither of the Parties shall use the name or logo of the other for any purpose, whether in relation to any advertisement or other form of publicity, without obtaining the prior written consent of the other Party
- e. The provisions of this Article will not apply to any information in the public domain; information in the possession of the receiving Party prior to the disclosure of the information; information which is independently developed by the receiving Party; Information required to be released by law; and information which is rightfully received by receiving Party from third parties without any breach of confidentiality obligations. This section



will survive the expiration or termination of this MoU for one (1) year from the date of expiration of this MoU.

10. Force Majeure

In the event that either Party is delayed or Impeded in the performance of its obligations hereunder by any cause beyond its reasonable control, it shall be entitled to such extension of time for such performance as may be fair and reasonable in all the circumstances.

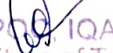
11. Indemnity

Parties to the MoU hereby undertakes and agree to indemnify one another and their personnel, consultant, agents, funders, and associated parties under this Agreement and hold them harmless and keep them at all times fully indemnified from and against all actions, proceedings, claims (including any claims raised by third parties), liabilities (including statutory liability), penalties, demands and costs (including without limitation, legal costs), awards, damages, losses and/or expenses however arising directly or indirectly, including but not limited to as a result of:


- i. Breach or non-performance by the Parties of any of its undertakings, warranties, covenants, declarations, or obligations under this Agreement; or
- ii. Any claim or proceeding brought by the Parties or any other person against BSNL and all its personnel, management, employees, consultants, agents, and stakeholders, including startups and associated parties in respect of any products or services offered by Partner; or
- iii. Any negligent act or omission default, misconduct or fraud of the Parties, Its employees, agents, sub-contractors, or
- iv. Any act, deed, omission, or non-performance on the part of the Partner or its Employees or Agents;
- v. Contravention of any law, as may be applicable from time to time, or industry practice;

12. Nature of MOU

This MoU is not a legally binding document and serves only on the terms of mutually agreed terms between the parties. The said MoU shall in no


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form be legally enforceable and has no binding on either party/ partner involved in the same.

13. Amendments to the MoU

Changes and/or deviations are likely to happen both in the context and extent of the subject matters covered under this MoU. Any modifications to the agreement shall be considered only when accepted mutually in writing by both parties by signing an amendment to the agreement.

14. Terms and Termination





This MoU, unless extended by mutual written agreement of the parties, shall be valid up to Five (05) years after the effective date specified in the opening paragraph, provided that the second party duly contributes to the annual partnership year-on-year. This MoU may be amended or terminated, or renewed earlier by mutual written agreement of the parties at any time. The agreement may not be assigned or transferred without the prior written consent of the other party to this agreement. This MoU is executed in duplicate, with each copy being an official version of the Agreement and having equal legal validity. This MoU constitutes the entire and only MoU between the parties, and all prior negotiations, representations, agreements, and understanding are hereby superseded. Either Party may, at any time during the MoU term, by way of 2 (two) weeks' written notice, intimate to the other party its intent to terminate this MOU.

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BY IN WITNESS whereof the Parties hereto have caused this MoU to be duly executed, effective as of the day and year first above mentioned.

For SITAM	For BSNL
Signed: 	Signed: 
Name: D.V. RAMAMURTHY	Name:
Title: Principal	Title: Deputy General Manager
Date: 2024-02-10	Date: 10/02/2024
Witnessed by Dr T.D.V.A Naidu	Witnessed by
Signature: 	Signature: ch.v -  10/02/2024
Name:	Name: CH. VARA PRASAD (J.T.O)


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ANNEXURE- I

Services	Platinum Partners
1. Certificate of Partnership Issued by BSNL and MoU	✓
2. Access to a wide network of experts, mentors, and collaborations of BSNL	✓
3. One-to-One mentoring support to the startups & students with innovative ideas	✓
4. Internship to the students in Entrepreneurship and Innovation	✓
5. Discounts in all the paid events/programs conducted by BSNL	25%
6. Sponsor of stalls (physical/ virtual) to startups whenever expos conducted by BSNL	01 Stalls
7. Discount on Certificate Course on Innovation, Entrepreneurship and Venture Development	25%
8. Mentoring and handholding support to the Institute's Innovation Cells	✓
9. Co-incubation Support at BSNL for the potential ideas	✓
10. Handholding in establishing incubation centre/technology development centre in the institute	✓
11. Strategy for building a robust startup ecosystem in the Institute	✓
12. Prototyping Support for the selected Startups	✓

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ANNEXURE - II

SATYA INSTITUTE OF TECHNOLOGY AND MANAGEMENT(SITAM)INCUBATION CENTRE - BSNL PROPOSAL

The main objective of the Incubation Centre is to help young budding engineers develop innovative Ideas to take care of societal needs and to seed in the students' minds about startups. I hope **SITAM** is already well established with unique labs such as Nano Technology, Electro Lounge, Advanced Manufacturing, and regular curriculum labs.

In association with BSNL Visakhapatnam, the Incubation Centre needs to operate with advanced technological applications in the implementation and integration of new technologies like M2M communication, IoT, AI, and Black chain technology application projects in totality. Introducing prototype applications like Power sector Operation and maintenance utilizing smart metering applications for HT & LT services, monitoring of power distribution systems through SCADA projects, Water distribution system SCADA project, and Smart City application in which monitoring from the centralized DASH board of all the smart poles, smart signaling, smart bus stations and the terminals, SONAR, RADAR, GPS applications using in the Fisheries, smart agriculture using DRONE technologies, DIP irrigation operating remotely, Various marine applications, Defense applications like the movement of the War ships, submarines are the some of the real-time monitoring application and establishing Robotics lab of O, A and B levels. Some of the Access Technology models for the convergent technologies are :

Digital Transmission Systems:

Establishing fibre Digital technology systems right from its inception, i.e. PDH (Plesynchronous Digital Hierarchy), SDH (Synchronous Digital Hierarchy) systems of STM-1, STM-4 & STM-16 etc, DWDM (Dense Wave Length Digital Multiplexing) systems. Optical Line Terminal (OLT), Optical Splitters, Optical Network Unit (ONU/ONT) etc to establish Fibre to the Home (FTTH) connections with Voice and high-speed data connectivity for domestic, commercial, and corporate customer with different technologies EPON, GPON and GEAPON.



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Optical Fiber Cable Accessories & Testing Instruments:

Different types of Optical fiber cables 2F/4F/6F/12F/24F/48F/96F and 288F, different types of optical patch cards (FC-FC, FC-LC, and FC-SC cards), Optical Fiber cable Testing & measuring Instruments like Optical Fiber Splicing Machine, Optical Time Domain Reflectometer (OTDR), and Optical Power Meter.

Networking and its accessories:

Different types of Routers, Managed switches, unmanaged switches, different types of Modes used in Copper / Fiber technology, different types of LAN cables like CAT 5 & CAT 6 interface Ethernet cables manufacturing tools and its testing meters, Different types of modes to converting Electrical to Optical and Optical to Electrical with bandwidth capacities 10/100/1Gbps and its testing instruments.

The following are some of the guidelines to be followed for the establishment/expansion of the existing Incubation Center by adding different Communication Systems; ICT, Data Communication, latest IoT (Internet of Things) applications; M2M (Machine to Machine Communication) applications; SCADA (Supervisory Control and Data Acquisition) applications in Power and Water distribution system etc. Also, monitor and upgrade the different technologies that are to be implemented in the future for implementation of smart solutions.

Prototype Water SCADA project:

This is a helpful student project that teaches theory and application by applying all the courses learned especially the ones that are about Instrumentation, Process Application, Digital and Analog Electronics, and computer programming. Supervisory Control and Data Acquisition (SCADA) based pumping water station is designed to collect field information, transfer it to a central computer facility, and display real-time operational data to the operator graphically or textually, thereby allowing the operator to monitor or control an entire system from a central location in real-time. Also, real-time monitoring of the water distribution up to the delivery point using individual



water-consuming meters, and its real-time monitoring with respect to wastage using SCADA DASH Boards.

Latest smart Applications:

a) RF ID in Medical Applications:

Medical Information systems are expected to be useful for both logistical and medical personnel. As such, the systems are reliant upon the sensors implemented to acquire information for both groups. Such sensors may be divided by their competency in environment sensing or object identification. Typically, environment sensors are limited by their per-unit price, reducing their scalability. Similarly, current object identification systems involve barcodes limited by line-of-sight (LOS). Radio-frequency identification (RFID) proposes a reasonable solution to both problems through comprehensive and cheap tag designs. Such designs allow real-time monitoring of medical equipment, patient medical adherence, and new means of disease diagnosis in patients. Consequently, RFID may be viewed as an avenue for improving both medical equipment logistics and diagnostic options.

b) Boom Barrier:

A Boom Barrier is a Bar or Pole placed at a pivot to move up and down to control vehicle access in a particular premises. It is used for both Commercial and Residential purposes. The Operation of an Automatic Security Gate or Boom Barrier varies in Size, Shape and Operation. If you want to protect your Home or Business, a Boom Barrier is an added Security. It ensures that you are in control of vehicle movement within your premises. There are several versions of Boom Barriers, such as Hydraulic, Electromechanical and Manual boom barriers. One of the distinguishing features is their simplicity of assembly.

Robotics:

Robotics today is undergoing a transformation with robots increasingly stepping out of their factory cages. At the robotics lab we specialize in the mechanical design and algorithmic control of physical interaction between the robot and its environment at O, A & B levels. All the branches of the students can enroll and learn all the levels and obtain certificates for each levels and

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the same applications can be incorporated for their Internship / project works/ Innovative / Invention application for the multi branch projects in coming days with hands on experience at the college premises itself with the guidance of the Industry/service organization.

Finally, the establishment/enhancement of an Incubation center will help the **SITAM** to organize the **Faculty Development Programs (FDP)** in support with the industry experts to bridge the gap between academic and the industry and to develop / demonstrate the latest innovative applications using live / proto type models and enhance the hands-on experience skills for the faculty and for the students. Also, this will facilitate to introduce upcoming technologies with less expenditure in coming days with less financial burden. Hence the proposal for the financial assistance from MSME to augment the existing INCUBATION Center with latest technology testing and proto type models is the need of the future please.

BSNL will supply some of the available equipment and accessories free of cost, and the remaining will be procured by **SITAM** the technical support will be extended by **BSNL** and for the procurement and installation with the support of different vendors to establish the following labs:

1. DIGITAL TRANSMISSION SYSTEMS:

- PRIMARY CHANNEL MUX : BSNL Will supply
- PDH SYSTEMS :BSNL Will supply
- SDH SYSTEMS:BSNL Will supply
- OFC TESTING INSTRUMENTS, METERS like Splicing Machine; OTDR; Optical Power Meters; Variable Attenuators; Digital Transmission Analyzers; Ethernet Tester (10Mbps / 100 Mbps/ 1Gbps)
- OFC ACCESSORIES i.e. different types of Optical connectors; Patch Cards etc.
- Different types of Optical Convertors (10/100 Mbps; 1Gbps etc)
- Optical Fiber Cable (4F)

2. DIGITAL MOBILE COMMUNICATION:

- Different Types of 2G / 3G sector antennas: BSNL Will supply
- Indoor Booster Systems

- Radlo Power Meter
- VSWR Meter

3. DIGITAL MICROWAVE LINKS:

Installation of one 100 / 200 Mbps DMW link with Antenna / ODU / IDU systems

4. FTTH TECHNOLOGY:

OLTE Equipment with Optical Splitters and ONUs.

5. DATA COMMUNICATION:

- Basic Routers
- Managed Switches
- Unmanaged Switches
- Different types of Copper / Optical Modems
- Bridge routers
- Punching Tools
- IO Box
- CAT 6 cable
- Crimping tool
- RJ 45 Connectors

6. Enterprise Wi-Fi Establishment:

- Enterprise Wi-Fi Access Point
- Pi(Radius/ Web Portal) Device
- Scan Disk Memory Card
- PoE Injector / PoE Switch

7. SCADA Prototype model with DASH Boards: Water Distribution Project


8. SCADA Proto type model with DASH Board: Power Distribution Project

9. Robotics Lab (O; A&B Level) with 3 years warrants with FDP.

10. TESTBED EQUIPMENT FOR 2G/3G/4G/5G GSM TECHNOLOGIES:

In addition to the above, some more applications related to other branches can be added, and the latest applications will be added in due

course of time for the hands-on experience for the utilization of all branches of engineering students to for the development and presenting innovative thoughts and ideas for to become future entrepreneurs, to initiate start-ups etc.


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